

About SteinCares

- SteinCares is one of Latin America's leading specialty care companies, acting as a bridge between the world's most innovative pharmaceutical companies and the region's healthcare needs— expanding patient access to high-quality, life-changing therapeutic options.
- As a pure specialty care player, SteinCares focuses on marketing and distributing a wide range of treatments, including innovative pharmaceuticals, biosimilars, plasma-derived products, complex generics, and orphan drugs.
- Founded in 2016 as the specialty division of Laboratorios Stein — a company with over four decades of history in Latin America — SteinCares quickly evolved into the group's growth engine, bringing global innovation to the region's most pressing healthcare needs.
- With a presence in more than 30 countries across Latin America and the Caribbean, SteinCares has built over 20 strategic partnerships with leading global biotech and pharmaceutical companies. Its diversified portfolio covers five specialty care segments and a broad range of therapeutic areas, including oncology, hematology, immunology, rheumatology, nephrology, infectiology, gastroenterology, neurology, CNS, cardiology, gynecology, and orphan diseases.
- Building on a contracted pipeline valued at over \$4.5 billion, SteinCares has established itself as the partner of choice for global companies seeking to enter or expand in Latin America — combining deep regional expertise, long-standing strategic relationships, and an unwavering commitment to meaningful impact on patient well-being.
- As budget balancers for the region's healthcare systems, SteinCares reduces long-term costs while expanding access to safe, innovative, and cost-effective specialty care treatments across Latin America. To achieve this, its one-stop-shop platform enhances the value of our partners' assets, offering a wide range of capabilities and services that facilitate the entry of their products into the Latin American market.

About SteinCares' results and outlook

- SteinCares' market-driven business model has been central to its exponential growth and transformative impact on Latin American healthcare. Since 2019, the company has delivered 5x sales growth, achieving double-digit performance and improved profitability in 2025 — a trend expected to continue.

This consistent growth has established SteinCares as a leading specialty care company across the region's key markets. Among its milestones, the company was the first to market high-regulation biosimilars in Central America and Ecuador, underscoring its leading role in expanding access to innovative and cost-effective treatments in Latin America.

- In 2023, the International Finance Corporation (IFC), a member of the World Bank Group, made a direct equity investment in SteinCares, including board representation. This



milestone reflects IFC's confidence in SteinCares' governance, operational integrity, and commitment to expanding access to innovative and cost-effective specialty care treatments across Latin America. ([Read the full press release](#)).

- As part of its regional expansion strategy, SteinCares has entered two of Latin America's most strategic markets: Brazil, which accounts for nearly half of the region's specialty care segment and represents a potential value of USD 2 billion; and Mexico, which represents approximately 20% of the region's total pharmaceutical market. ([Read the full press release from Brazil](#)) ([Read the full press release from Mexico](#)).
- As a result of its strong financial position, disciplined operational execution, diversified business model across innovative medicines, biosimilars, and complex generics, and solid governance — further reinforced by IFC's direct equity investment — SteinCares has been awarded an AA credit rating with Stable Outlook from Moody's Local ([Read the full press release](#)).

About SteinCares' People & Culture

- SteinCares' success is driven by a robust culture and a team united around the purpose of ensuring patients receive the treatments they need.
- At SteinCares, talent, experience, and commitment are fundamental to strengthening the company's operations across the region. The company's way of working is shaped by its unique *Stein mindset, frontline obsession, an insurgent spirit, and making things happen*.